



SJS PARTNERS

SEA Opportunities Fund I

Partner with NASA Venture Capital

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There has been this narrative about investing in VC funds that you have to get into the top quartile (25%) or possibly the top decile (10%) in order to generate good returns. Or investing in startup is like gambling. It's a 'money burning game'. Sounds familiar to you?

We have heard these for as long as we have been in VC. Fear, uncertainty and doubt advocates especially thrives and tried very hard to insert their narrative even more so during a down turn or a dip in the market.

Well, it turns out that is not right. There are lies, more lies and there are statistics.

Statistic proves that half of all venture funds outperform the stock market which is the benchmark most institutions measure VC funds against.



A [working paper published](#) by the National Bureau of Economic Research (NBER) in November 2020 contradicts that notion, showing that half of all VC fund managers outperform the public markets, and are therefore worthy of institutional investment.

This study was based on a large sample of VC fund level returns from 2009 to 2017 and does not include the last few years which have been particularly strong for the VC sector.

Half Of All VCs Beat The Stock Market

How We Generate Returns

Based on historical experience, building a VC ecosystem requires a complete value-chain – if one piece is missing then the VC ecosystem will not grow. Our synergetic platform assets combined with years of experience and involvement in venture building to start-up ecosystem in universities, incubators of and industry bodies gives us the ability to increase the velocity of our quality deal-flow generation and increase risk mitigation effectiveness by multiple folds compared to traditional VC funds.

Here is how we will achieve it within our group's ecosystem:

01

Early Signals

Quality consistent interaction in physical space plays an important role in cultivating relationship with our founder, business, and community. To really understand what makes someone tick, their biggest fear, work ethic, tenacity and dealing with conflicts, problem solving allow us to make early decisive investment decisions.

02

Growth Ecosystem

Starting as founders ourselves, we know how important it is in the early stage to have a trusted quality support system where we can improve their business process, refine their model, product-market fit and team building skills. We offer our existing and future founders the opportunities to go through our accelerator and coaching programs

03

Consulting & Advisory

We also act as the extension arm for some of our portfolio companies which require specific skillset and industry know-how. Our group and through Keiretsu Forum network has access to highly valuable and in-demand experts and professionals from multiple sectors, discipline both in private and government sectors

04

Path to Liquidity

Keiretsu Forum, Lingto and a handful of secondary marketplace partners further allow our high growth startups path to liquidity and further capital which gives us the versatility and flexibility to choose where we want to create an entry and exit points of our investments which can be challenging in equity investments.



Our ecosystem allow us to mitigate the **four key risks** of investing in the private market. **Team Risk. Technology Risk. Traction Risk and Financing Risk.**

11th Space

INCUBATION HUB & ACCELERATOR
PROGRAM TO FILTER AND SOURCE EARLY-
STAGE OPPORTUNITIES

Keiretsu Forum

WORLD'S MOST ACTIVE PRIVATE INVESTOR
NETWORK PROVIDES CRUCIAL MARKET
AND INDUSTRY INTELLIGENCE

Linqto

PROVIDE ACCESS AND LIQUIDITY OF SHARES
IN PRE-UNICORN COMPANIES

Prodigy Wealth

MULTI-ASSET INVESTMENT WEALTH
MANAGEMENT PLATFORM FOR FUND
MANAGERS

HFG Capital

PRIVATE LENDING - VENTURE DEBT - NON
BANK FINANCING



Daniel Laurence

MANAGING PARTNER • MELBOURNE

A serial entrepreneur investor and founding team member at Sapien Ventures he is a true believer that venture capital has made the modern world we are living today and is by far the most interesting form of capital. Prior to diving into the wonderful world of Venture, Daniel has worked in multiple corporations after graduating from university while also following his entrepreneurial passion and has started and invested on several businesses from sectors such as retail, food & beverage, online marketplace, and marketing (where a company he invested got acquired). Coincidentally this is where he found his calling and natural love in the private equity world and focuses more of his time in backing founders and serial entrepreneurs like himself as angel investor & VC. Daniel's interest in blockchain begins in 2014 when he first learn about Bitcoin and had become an investor and team member of a couple blockchain projects where one managed to raise USD\$25m. Outside of work, he is a keen guitarist and photographer and enjoy to spend his downtime for a quick round of video games and going for a walk.



Indra Pramana

MANAGING PARTNER • JAKARTA

As a member of the Board of Directors for Navanti Holdings, Indra brings his expertise in business development, networking, and crucial ability in executing ideas and strategies.

Indra has lived and studied in Indonesia, India and Australia. This has given Indra deep understanding in each countries unique geographic advantages and opportunities. After finishing his tenure at Rabobank, Indra joins the Navanti Holding team and very shortly after made CEO of Navanti Indonesia. It is particularly through his strong relationship and network within various angel investors and corporate advisory ecosystem brings the great value to the ecosystem and portfolio companies. Indra currently sits as advisors in various startups in both Australia and Indonesia and has been closely working with Smesco and WIR Group indonesia.

KEY TERMS

FUND NAME	Nasa Global Opportunity Fund 1
MAIN OFFICE(S)	Jakarta, Melbourne, Sydney
GENERAL PARTNER	Daniel Laurence, Indra Pramana
FUND SIZE	\$40 Million
FUND TERM	3 Years investment Period + 3 Years Divestment Period + 2 Option
INVESTMENT TARGET	Early Stage to Pre-Series A companies
MANAGEMENT FEE	2.5% on Committed Capital During Investment period, 1.5% During Divestment Period
CARRIED INTEREST	20%
REPORTING	Quarterly Unaudited Financials & Business Update, Annual Audited Financials