



SJS PARTNERS

# Sapien SIV FoF I

Partner with Sapien Venture Capital

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## Singapore

600 North Bridge Road,  
Parkview Square #10-11,  
Singapore 188778

## Sydney

The Zenith, Tower B/821 Pacific HWY,  
Chatswood NSW 2067

## Jakarta

Jl. Pilar Mas Utama No.1  
South Kedoya, West Jakarta 13310

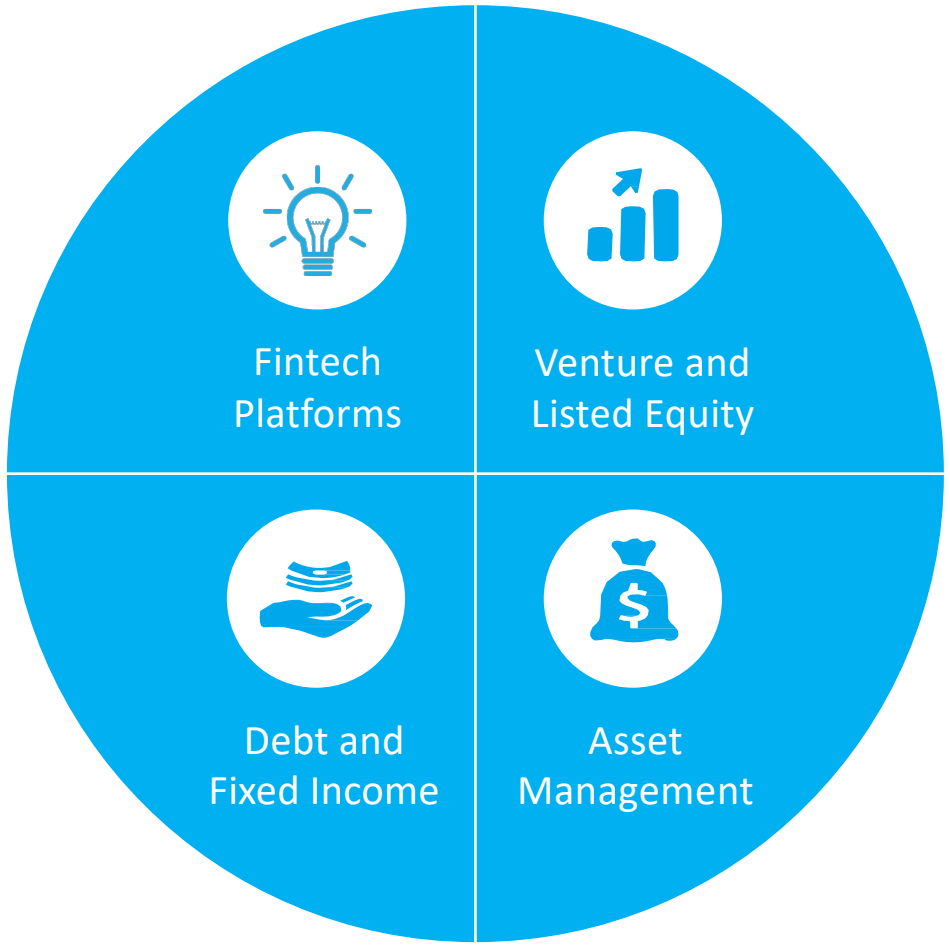
[www.sjs.partners](http://www.sjs.partners)



# About the Sapien Group

Sapien Group is a diversified financial services group, powered by the latest fintech platforms and technologies, while delivering market-leading returns for our investors and partners.

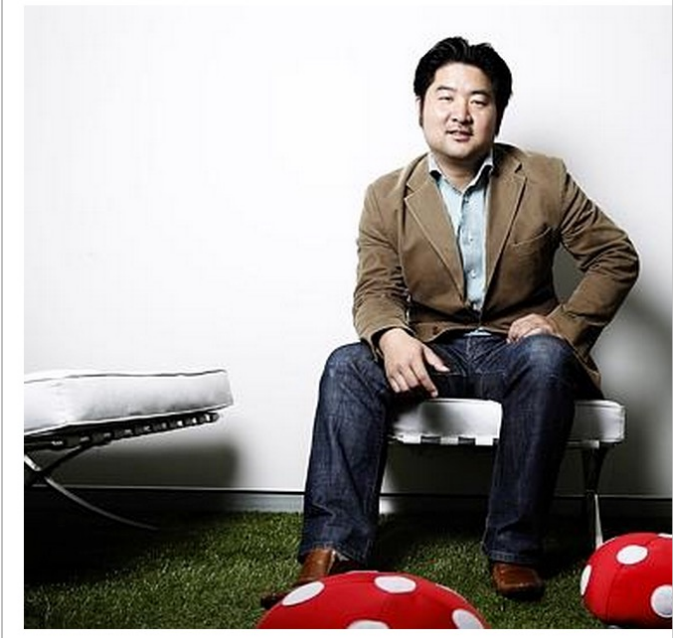
It is also one of the first SIV-focused venture capital firms of Australia.



## How Victor Jiang could become the go-to guy to get Chinese venture capital

Published 16 July 2015 17:20, Updated 17 July 2015 11:38  
Jonathan Shapiro

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Victor Jiang and Lance Li of Sapien Ventures in Sydney are among a handful of investment professionals who have persuaded Chinese millionaires to invest in Australian venture capital. PHOTO: JAMES CROUCHER FOR THE WALL STREET JOURNAL

# Sapien SIV FoF

## ADVANTAGES

### **Hedged investment options in the Emerging Companies Component and Asset-backed securities in Balancing Component**

through through Sapien's existing institutional prime brokerage relationships, the FoF may provide hedge options to provide up to 80% capital-protection on the Emerging Companies component and up to 100% real assets-backed capital protection on the Balancing Component.

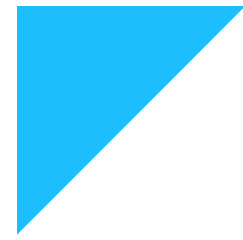
### **Highly experienced team**

With decades of investment experience across venture capital (Sapien Ventures, Allens & Buckeridge, Imprint Capital Partners, Welinder & Shi); ASX-listed small cap equities (Mantis Funds, Dalton Street Capital), fixed income (UBS, Deutsche Bank) and tier-1 bonds & debt capital markets (ex-Credit Suisse, UBS, Deutsche Bank, Merrill Lynch)



# Sapien SIV FoF

2021 updated SIV & IV policy



Investment Amount:  
AU\$5,000,000

# 188C

If you were invited to apply on or after 1 July 2021, the investment must be invested in the following properties:

- At least **[AUD 1 million]** in eligible venture capital & growth private equity funds which invest in start-ups and small private companies
- At least **[AUD 1.5 million]** in managed funds that must invest in emerging small-cap companies listed on the Australian Stock Exchange
- A 'balancing investment' of at most **[AUD 2.5 million]** in managed funds that may invest in a range of assets (such as commercial real estate or corporate bonds)

Physical residence for an average of 40 days/year for primary visa holders or 180 days per/year for secondary visa holders before applying for the permanent visa



Investment Amount:  
AU\$2,500,000

# 188B

If you were invited to apply on or after 1 July 2021, the investment must be invested in the following properties:

- At least **[AUD 500,000]** in eligible venture capital & growth private equity funds which invest in start-ups and small private companies
- At least **[AUD 750,000]** in in managed funds that must invest in emerging small-cap companies listed on the Australian Stock Exchange
- A 'balancing investment' of at most **[AUD 1.25 million]** in managed funds that may invest in a range of assets

2 years in the 3 years immediately before you apply if the investor's spouse or de facto partner who is the primary visa holder was invited to apply for their 188B visa on or after 1 July 2021

# Sapien SIV FoF

## Component Funds

Sapien Group has operated some of the best-of-breed SIV-compliant funds in Australia, with sector-leading IRR returns for VC and EC component funds, combined with asset-secured balancing component funds with fixed income, for a balanced SIV investment portfolio:

### **Sapien Ventures LP Fund No. 2**

(at least 20%)

Potential choice of VCLP funds:

- Sapien Ventures LP Fund No 2
- Sapien Ventures Victorian Innovation Fund, LP
- TEF-Sapien VCLP Fund 1, LP

### **Sapien SIV Emerging Companies Fund**

(at least 30%)

Potential choice of MIS funds:

- Sapien SIV Emerging Companies Fund
- Magnolia Capital EC Fund

### **Sapien SIV Balancing Component Fund**

(at least 50%)

Potential choice of MIS funds:

- HFG Capital Trust 2
- Decode FS Funds
- Mantis Funds ((corporate bonds or life annuities)

# Sapien SIV FoF

## Investment Committee



**Victor Jiang**

**Founder & Group CEO**

Serial entrepreneur, venture capitalist and a former consulting and software industry executive; founded first own company at age 23; worked and lived across 12 countries over 15 years; investor and board director in 10 tech companies across USA, AUS & China; founder of the Sapien Group of companies



**Helen Lorigan**

**Group Head of Wealth Platforms**

25+ year wealth and financial services industry executive; board director at CPA Australia, FINSIA and SP Jain; ex CEO of Elders Financial planning; ex EGM at ANZ, CBA and MLC; advisor to multiple fintech startups and cofounder of Prodigy Wealth



**Geoff Stalley**

**CFO & Chief Compliance Officer**

25+ year accounting and audit background, currently CFO at Booktopia (ASX:BKG) and led its IPO efforts, board director at iSelect (ASX:ISU); formerly Lead M&A Partner at Deloitte Australia; ex-Partner for advisory services at EY; advisor to many startups and mentor at Stone & Chalk



**John Du**

**Group Head of Sapien Plus**

Serial entrepreneur; founder of Dream Overseas; DO360 Sapien Capital; and Studyfin. Over a 30+ year career he has worked across migration, international education, real estate, entertainment, and technology. Many of his ventures has earned prestigious awards in local and international media.



**Daniel Laurence**

**Group Head of ASEAN Markets**

Serial entrepreneur; venture investor; Head of Sapien's Melbourne and Jakarta offices; Cofounder of Navanti-Sapien Asset Management; ASEAN market specialist and well-connected amongst ASEAN family offices and ultra-high networth investors

# Sapien SIV FoF

## Key Features

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Fund Name	Sapien SIV Fund of Funds
Investment Manager	Sapien Asset Management Pty Ltd (ACN: 639585274, CAR to AFSL: 238128)
Trustee and Issuer	Sapien Capital Partners Ltd (ACN: 088810860, AFSL: 238128)
Fund Type	Wholesale investors managed investment scheme (unit trust)

### Investment options

Balancing Component	Complying assets in the SIV Balancing component, including asset-secured commercial real estate or deferred annuities issued by Australian registered life companies
Emerging Companies	Complying assets in the SIV Emerging Companies component, including ASX-listed small cap indices and/or stocks
Venture Capital	Complying assets in the SIV Venture Capital component funds

### Minimum investment requirements

Amount	A\$5,000,000
Term	Minimum 5 years

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